

La ChemTech



Towards a new chemical industry : chemicals start-ups
at the top

Industrial Chemistry 2



FRANCE
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La ChemTech in a nutshell



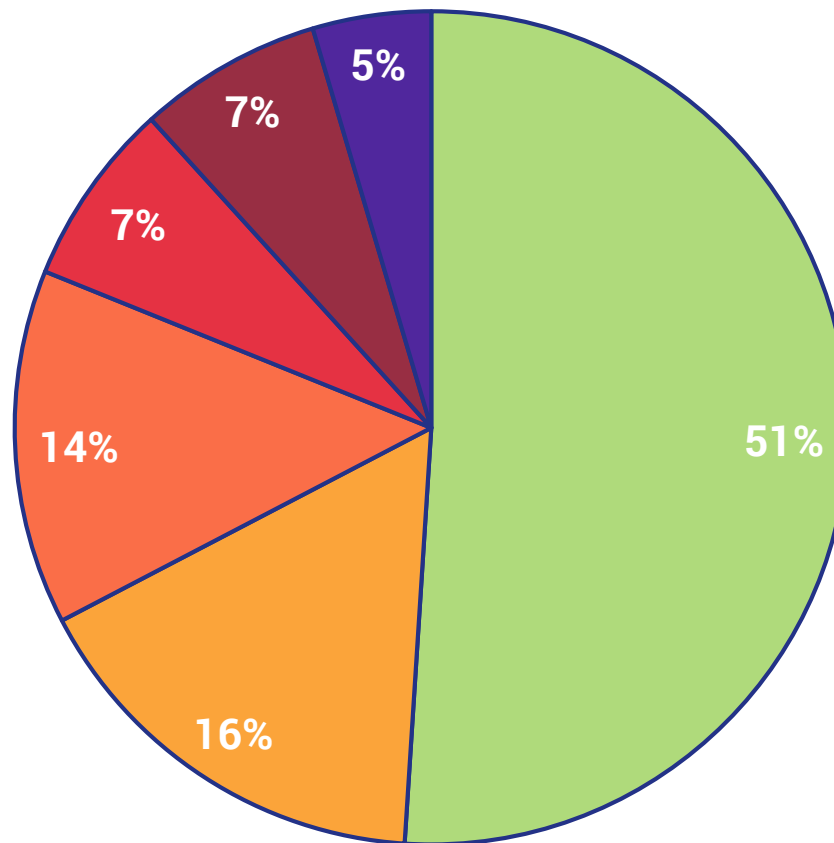
- Created in 2021 by France Chimie and the French Investment Bank (Bpifrance), supported by main business clusters Bioeconomy For Change and AXELERA
- A national network of more than 100 startups from the chemical sector
- Supporting emerging **break-through innovation** in France
- Member of **Start industrie**, the national voice for industrial startups in France



La ChemTech : innovative chemistry at stake



Transition is on the way!



Activities in La ChemTech*

**internal survey, preliminary results*

- Biobased chemistry and industrial biotechs
- Chemical recycling and CO2 valorisation
- Digital solutions

- Healthcare applications
- Battery and electrolyser solutions
- Process optimization

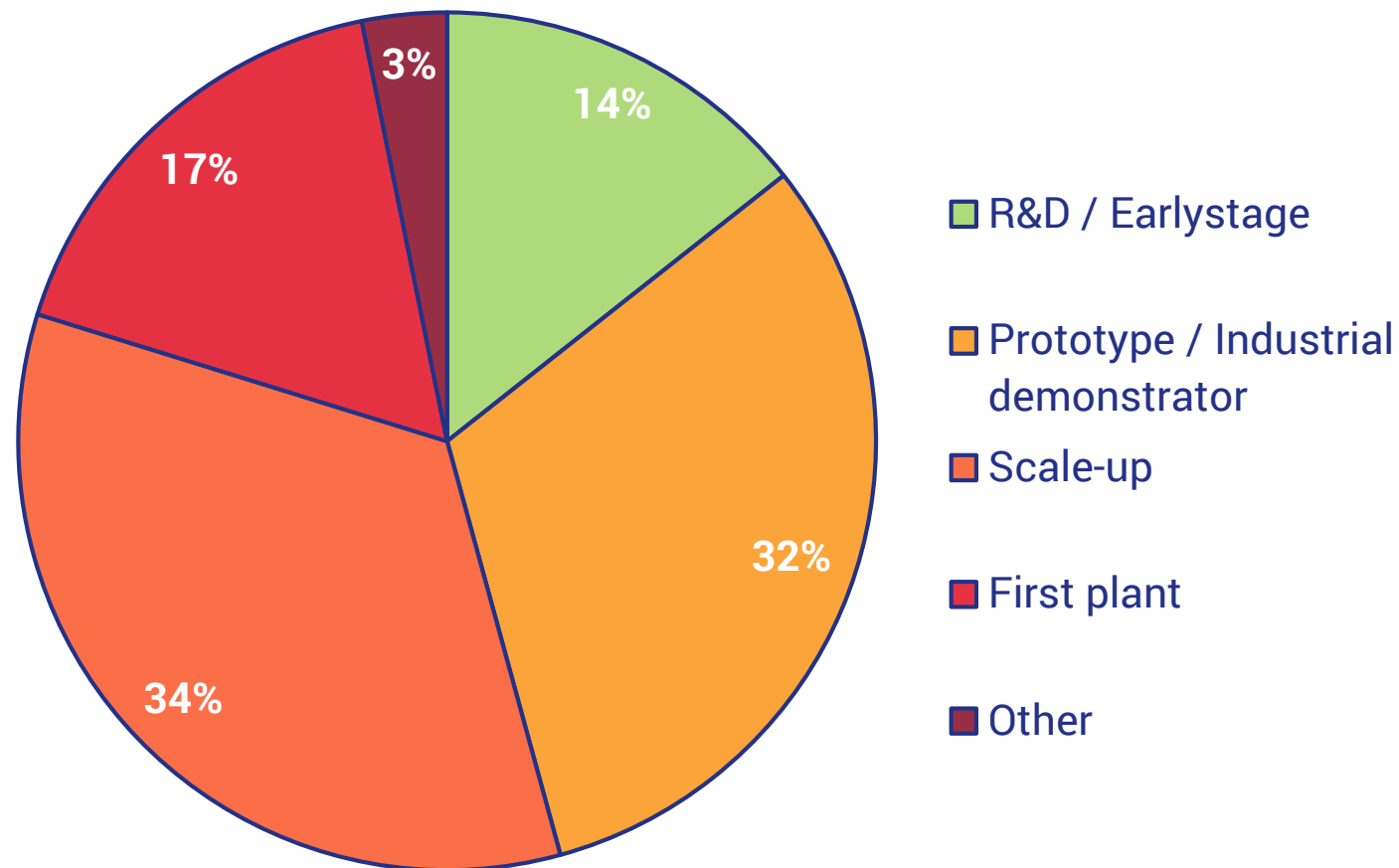


La ChemTech : towards industrialisation



Moving from research to industry !

More than 80% of partnerships with major companies



Startups stage of development

**internal survey, preliminary results*



La ChemTech : what do they need ?



1. Financing

- Our startups are 7-8 years on average and roughly **raised 200-250M€ in the chemical sector only.**
- Nevertheless, **fundraising remains the key for growth** : recruitment, research & development, equipment, industrial premises.
- The more you grow, higher is the step !



La ChemTech : what do they need ?



1. Financing

- Public investors are efficient in **getting start-ups off the ground** and set-up some industrial programmes for mature startups (France 2030, Innovation contests, “Première Usine”, FrenchTech 2030).
- **France 2030 is the keystone** of public engagement for innovation, targeting strategic activities for the future of our industry.



La ChemTech : what do they need ?



1. Financing

Private investors are harder to attract :

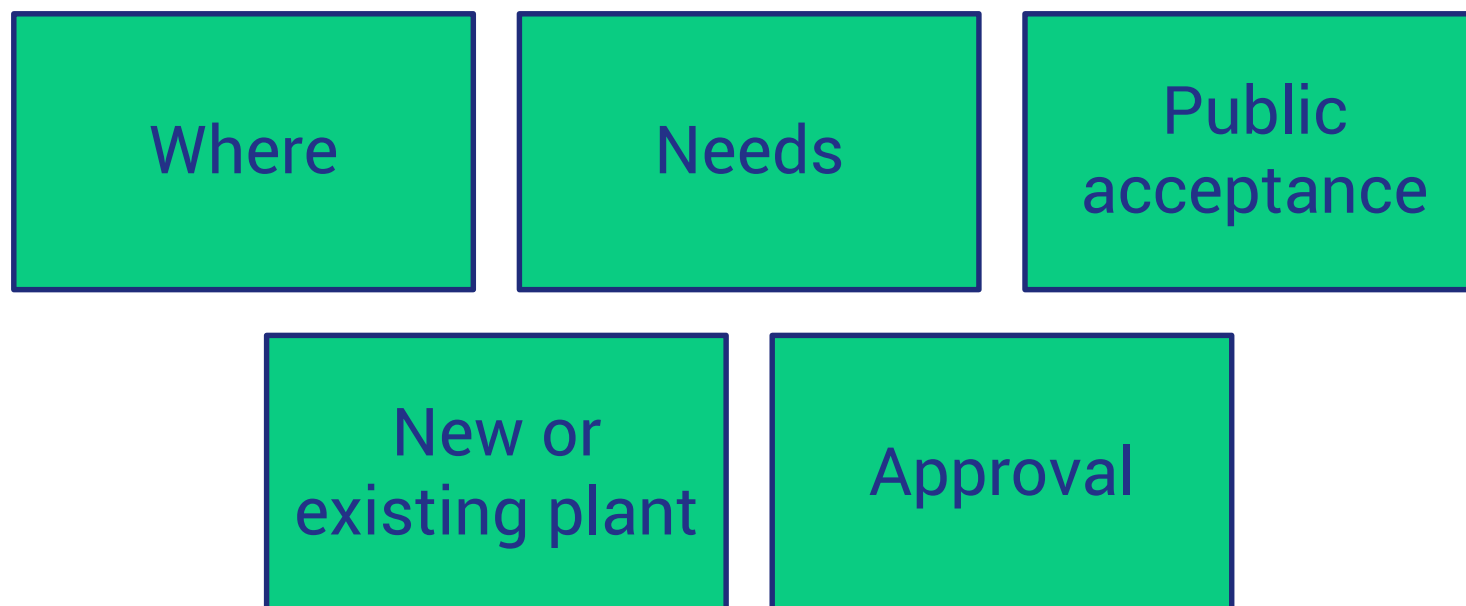
- CAPEX is way higher & ROI seems less interesting than in tech
- Production of high value-added products, supply chain reliability, industry competitiveness do not challenge profitability yet
- **Investors are in high demand and subsidies competition is on** (ex. U.S Inflation Reduction Act)



La ChemTech : what do they need ?

2. Land space

- New plants mean more land : avoiding land use competition.
- **Finding the perfect spot for your activities can be challenging:**



La ChemTech : what do they need ?



2. Land space : French chemical parks ?

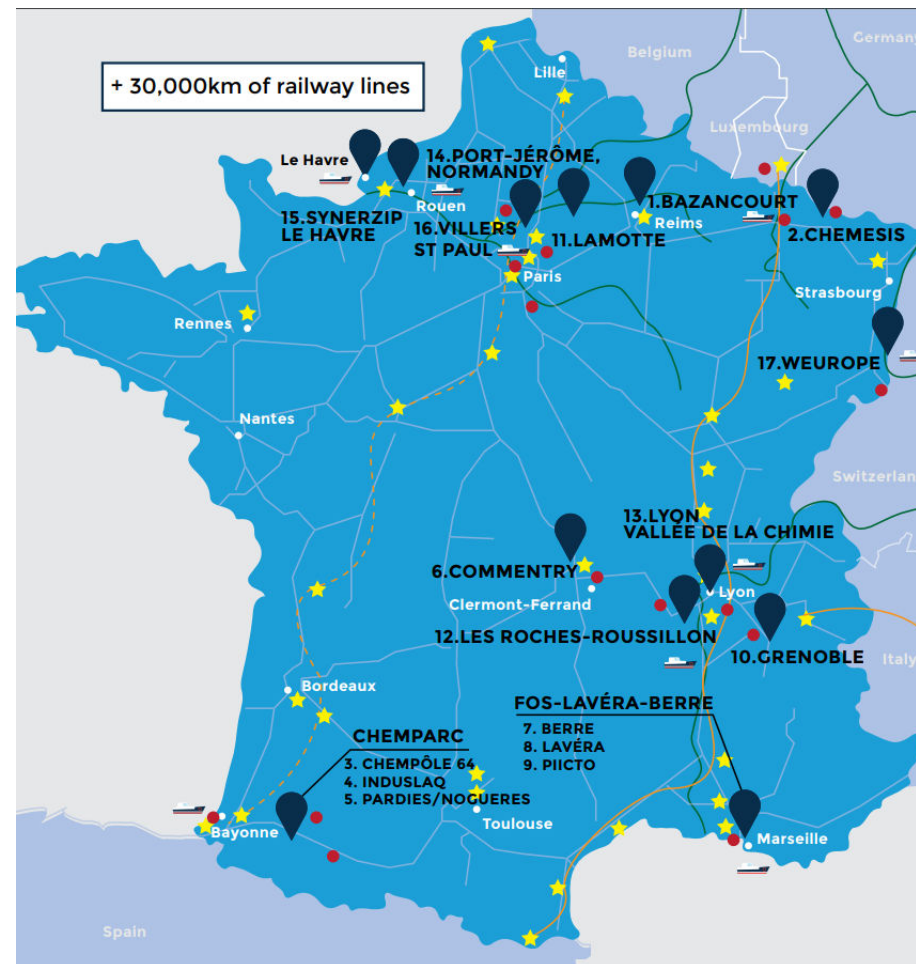
19 chemicals parks

Existing chemical activities and facilities

Pooled resources: water, energy, transport..

Flexible set-up : rental/purchase

Long-term installation : classified plant (SEVESO standard)



La ChemTech : what do they need ?



3. Network and skills

- **Build my network** and with valuable stakeholders and test the market : clients, investors, mentors
- **Gain experience** from other entrepreneurs and chemical companies
- **Find the skills** to grow : industrial skills and knowledge



La ChemTech



- Why join us?
 1. Benefit from **privileged contacts** with SMEs, ETIs and major chemical groups in France
 2. Access **personalized information** on Bpifrance schemes
 3. **Gain visibility** through the ChemTech ecosystem
 4. **Understanding the French and European regulations** that apply to you
 5. **Prepare your industrialization** by identifying potential sites and matching up with chemical parks
 6. **Benefit from advice and meetings** from partner's networks (business clusters B4C and AXELERA).





Thank you for your attention !



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